SUMMARY

ITEM	BUDGET			TOTALS	
Total Operating Revenue	\$	23,206,000			
Operating and Maintenance Taxes	_\$_	7,400,000	- •	20 606 000	
Gross Revenue			<u>\$</u>	30,606,000	
Operating and Maintenance Expense					
Administrative	\$	7,248,040			
Sales and Accounting	\$	1,588,155			
Operations Department	\$	5,436,986	_		
Total Operating and Maintenance Expense			\$	14,273,181	
Revenue Bond Service Requirements			\$	1,511,656	
Total Expenses & Revenue Bond Service			\$	15,784,837	
Net Cash Flow for Capital Projects (Gross Revenue Less Total Expenses)			\$	14,821,163	
Net Revenue					
(Gross Revenue Less Operating and Maintenance Expense)		\$	16,332,819	
Estimated Depreciation (Not included in above amount)			\$	9,000,000	

REVENUE

ITEM	BUDGET			TOTALS	
Wharves and Docks					
Wharfage	\$	4,500,000			
Dockage	\$	4,000,000			
Wharf Hire and Cleaning	\$	500,000			
Demurrage	\$	50,000			
Crane Hire/Heavy Lift	\$	500,000			
Rentals	\$	8,500,000			
Facility Service Fee	\$	400,000			
Light and Power	\$	50,000			
Water Sales	\$	40,000			
Track Rental	\$	1,250,000			
Services (rebills)	\$	350,000			
Foreign Trade Zone	\$	100,000			
Franchise Fee	\$	16,000			
Security Fees	\$	850,000	-		
			\$	21,106,000	
Other Revenue					
Interest Earned	\$	2,000,000			
Miscellaneous	\$	100,000	-		
			\$	2,100,000	
Total Operating Revenue			\$	23,206,000	

EXPENSES

ITEM		BUDGET		TOTALS	
Administrative Department					
Administrative					
Commissioners	\$	36,600			
Salaries	\$	1,148,940			
Port Consultants	\$	275,000			
Engineer Services	\$	195,000			
Legal Services	\$	175,000			
			\$	1,830,540	
Supplies					
Office	\$	26,000			
Postage	\$	3,500			
Printing	\$	2,500			
Office Equipment	\$	22,000	_		
			\$	54,000	
Services					
Foreign Trade Zone	\$	10,000			
Insurance and Bonding	\$	1,575,000			
Employee Hospitalization	\$	1,100,000			
Election Expense	\$	-			
Management Information	\$	200,000			
Payroll Processing	\$	11,000			
Electricity	\$	22,500			
Organization Dues	\$	53,000			
Social Security Fund	\$	375,000			
Employee Benefit Fund	\$	1,220,000			
Incentive Fund	\$	600,000			
Employee Training & Recognition	\$	40,000			
Jefferson Co. Appraisal District	\$	100,000			
Texas Unemployment Compensation	\$	7,500			
Tax Collection	\$	29,500			
Contingencies	_\$_	20,000			
			\$	5,363,500	
Total Administrative Department			\$	7,248,040	

EXPENSES

ITEM	BUDGET		TOTALS	
Sales and Accounting Department				
Salaries				
Sales-Marketing	\$	651,325		
Accounting	\$	522,830		
•			\$	1,174,155
Functions				
Communications	\$	30,000		
Bank Depository/Bond Expense	\$	30,000		
CPA Services	\$	40,000		
Promotion and Development	\$	260,000		
Business Travel - Staff	\$	30,000		
Business Travel - Board	\$	24,000		
			\$	414,000
Total Sales and Accounting Department			\$	1,588,155

EXPENSES

ITEM	BUDGET		TOTALS	
Operations Department				
Salaries and Wages				
Operations*	\$	1,274,454		
Maintenance*	\$	275,932		
Guards*	\$	2,215,000		
			\$	3,765,386
*Includes Overtime				
Operations				
Fuel - Heating	\$	6,000		
Uniforms and Janitor Supplies	\$	25,000		
Motor Vehicle Fuel	\$	50,000		
Minor Apparatus	\$	20,000		
Fuel - Cranes	_\$_	25,000		
			\$	126,000
Buildings	\$	285,000		
Roadways and Premises	\$	305,000		
Wharves and Docks	\$	110,000		
Crane Maintenance	\$	60,000		
Motor Vehicle Maintenance	\$	60,000		
Fire Protection	\$	34,600		
Security-Misc.	\$	175,000	_	
			\$	1,029,600
Electricity	\$	270,000		
Water	\$	100,000		
Pest Control	\$	16,000		
Weed Control	\$	42,000		
New Equipment	\$	68,000		
Contingencies/Demurrage	\$	20,000		
			\$	516,000
Total Operations Department			\$	5,436,986